

QUICK REFERENCE

Mark Your Calendar!

Tuesday, August 21, 2018	FIRST DAY ADVANCE WAREHOUSE RECEIVING The advance warehouse will start accepting freight on this date. M-F 8:00am – 4:00pm.
Tuesday, August 28, 2018	ADVANCE ORDER DISCOUNT DEADLINE Forms must be received by Viper with Full Payment. This is also the deadline for cancellations. No refunds or discounts are provided after this date.
Tuesday, September 4, 2018	LATE TO WAREHOUSE Advance Warehouse must receive your freight by EOD on 09/04/18 to avoid late charges.
Monday, September 10, 2018	LAST DAY OF ADVANCE WAREHOUSE RECEIVING Last day Advance Warehouse will accept freight. (You will be charged a late fee but your freight will be in your booth at the start of exhibitor move-in!)
Tuesday, September 11, 2018	SHOW SITE DELIVERIES ALL show site shipments are to be delivered this day only. Shipments sent before these dates are at risk of being refused, or charges by venue and Viper may apply.

Your Show Outline

Move-In/Installation	Tuesday, September 11, 2018	1:00pm – 5:00pm
Exhibit Hours	Wednesday, September 12, 2018	7:30am – 5:00pm
Exhibitor Reception	Wednesday, September 12, 2018	5:00pm – 6:00pm
Exhibit Hours	Thursday, September 13, 2018	8:00am – 4:00pm
Move-Out/Teardown	Thursday, September 13, 2018	4:00pm – 6:00pm

Force Time ALL CARRIERS MUST BE CHECKED IN NO LATER THAN 6:30pm on 9/13/18

MATERIAL HANDLING RATES	ADVANCE WAREHOUSE	SHOW SITE FACILITY	MOVE-OUT INFO
ADVANCED (2 CWT MIN) \$167.70 Common Carrier \$206.40 Specialized Carrier SHOWSITE (2 CWT MIN) \$206.40 Common Carrier \$245.10 Specialized Carrier	AI Manufacturing 2018 c/o Viper Tradeshow Services 2575 Northwest Pkwy Elgin, IL 60124	AI Manufacturing 2018 The Doubletree Hotel c/o Viper Tradeshow Services 1909 Spring Road Oakbrook, IL 60523	Viper Transportation is the Official Carrier for this show. All other carriers must check in no later than 6:00pm to avoid force, as well as exhibitors must start their dismantle by 5:00pm in order to avoid forced labor. If you use Fed Ex or UPS we suggest you stay with your shipment until they arrive.

Be sure to include Company Name and Booth Number on your freight.

Items That Come Standard In Your Booth For This Show Are:

10' x 10' Exhibit Spaces in a non-carpeted/carpeted hall. Each booth comes with, (1) 6' black skirted table, (2) side chairs, (1) wastebasket 10' Black back drape, 3' Black side drape and one (1) black and white 6" x 24" ID sign.

****To purchase additional rental items/ services, please visit www.vipertradeshowstore.com // Show Code:1809010**

Order Online @ www.vipertradeshowstore.com with show code: **1809010**

Viper Show Coordinator: **Elena Nulle** | p: 847.426.3100 | f: 847.426.3111 | enulle@vipertradeshow.com

Show Management Contact: **Alice Wang** | p: 212.952.3842 | awang@twst.com

TERMS AND DEFINITIONS:

IN ORDER TO RECEIVE A DISCOUNT:

Payment must accompany your advance order and be received prior to the early deadline date and with completed Payment Authorization Form. All payments to be in US currency.

OUTSTANDING PAYMENTS:

Viper Tradeshow Services requires payment for all services upon presentation of an invoice statement at the exhibit site.

It is the responsibility of the Exhibitor to advise the Viper Tradeshow Services Service Center representative of any problems with any orders before the start of the show. No credits will be issued after the exhibition closing.

Government Agencies please note: If your firm or agency requires a purchase order be issued for any services rendered such purchase order must accompany the order forms.

All materials and equipment are on a rental basis, except where specifically identified as a sale, and remain the property of Viper Tradeshow Services.

Exhibitors with a history of delinquent payments and/or open balances will be required to settle their past due accounts and forward an advance deposit to cover the estimated costs of service and, if such deposit is not sufficient, will be required to settle their accounts prior to the close of the exhibition. Viper Tradeshow Services reserves the right to hold any exhibitor freight who has unpaid material handling fees. Such fees must be paid prior to the release of freight onsite.

Viper Tradeshow Services will accept payment by cash, company check, or Method of Payment for Visa, MasterCard or American Express. Viper Tradeshow Services reserves the right to check the credit available on any card presented. If the exhibitor fails to pay their invoice prior to the close of the show, the charges will automatically be applied to the credit card on file.

International Exhibitors will be required to settle their accounts in full prior to the close of the exhibition. Payments must be made in US Funds or by credit card, cash, check, or bank wire transfer, when previously arranged by Viper Tradeshow Services.

Tax Exemption Status: If you are exempt from payment of sales tax, we require you to forward an exemption certificate for the state in which the services are to be used. Resale certificates are not valid unless you are rebilling these charges to your customers. Payment for all labor, equipment and services, whether ordered by the exhibitor, display builder, non-official contractor or other parties, shall be the responsibility of the exhibitor at the event.

Insurance: Be sure your materials are insured from the time they leave your firm until they are returned after the show. It is suggested that exhibitors arrange all-risk coverage. This can usually be done by "riders" to existing policies.

Material Handling Form (MHA) aka Bill of Lading (BOL): Your bill of lading must be turned in no later than the force times listed on the Quick Reference page. Each exhibitor is responsible for turning in a Bill of Lading to the Exhibitor Service desk after dismantling and completion of packing and labeling all boxes, crates, etc. The Bill of Lading is the official "permission" of the exhibitor allowing removal of freight from the booth to the carrier of choice (personal vehicle, truck, van line, airfreight, etc.) *Any unconsigned shipment left in the exhibit hall after dismantling hours will be shipped via the Official Show Carrier, Viper Transportation, at the expense of the exhibitor! Your bill of lading must be turned in no later than the force times listed on the Show-At-A-Glance Page*

Small Package Shipments: Includes cartons received without documentation and delivered to the booth without guarantee of piece count and documentation, including but not limited to FedEx, UPS, Airborne, and DHL.

"Hand Carry": The ability for an exhibitor to "hand carry" their materials onto the exhibit hall without the use of wheels, including but not limited to, luggage carts, four wheel or two wheel dollies, baggage carts.

Final Show Audit: Viper Tradeshow Services reserves the right to perform a Final Audit of this event for up to 120 days after the move out date of the event. (Also an end of the year review in December. If additional charges for any service, labor or equipment are found, it will be added to the Exhibitor's invoice and the credit card on file will be charged. A Final Audit Invoice with explanation of any additional charges will be sent to the Exhibitor. If Viper does not have payment information, the invoice sent to the Exhibitor will be due upon receipt.

METHOD OF PAYMENT

Exhibitor Information

Company Name: _____ Booth #: _____ Booth Size: _____
 Street Address: _____
 City: _____ State: _____ Zip: _____
 Contact: _____ Phone: _____
 Fax #: _____ Email Address: _____
 Show Site Contact: _____ Cell Phone: _____

Ways to Order:

Online via Credit Card | Login & Place Orders | www.vipertradeshowstore.com | Show Code: **1809010**
 Email: **enulle@vipertradeshow.com**
 Fax: Send completed forms to 847.426.3111
 Mail: Send completed forms to Viper Tradeshow Services – 2575 Northwest Parkway Elgin, IL 60124

Viper Tradeshow Services Orders

Shipping (Viper Transportation):	\$ _____
Material Handling Estimate:	\$ _____
Floral/Booth Cleaning:	\$ _____
Installation & Dismantle Labor:	\$ _____
Standard Furniture & Accessories:	\$ _____
Viper Custom Furnishings:	\$ _____
Carpet & Padding:	\$ _____
Modular Rental Displays:	\$ _____

Estimated Total Viper Tradeshow Services Orders: \$ _____

**A receipt with actual totals will be emailed to contact on file.*

Method of Payment / Credit Card Charges

***3.5% fee is applicable for all orders paid by credit card.**

For your convenience, we will use this authorization to charge your credit card account for your advance orders, and any additional amounts incurred as a result of weight adjustments or show site orders placed by your representative; including labor, material handling and shipping.

Please circle appropriate credit card: MasterCard Visa American Express

Number: _____

Expiration Date: _____ **CVV:** _____

Cardholder Signature: _____

Name Printed: _____

Address (if different from above): _____

Company Check # (Please note show name on check): _____ Date check mailed: _____

Make Payable to: Viper Tradeshow Services | Mail to: 2575 Northwest Parkway | Elgin, IL 60124

VIPER TRANSPORTATION SHIPPING ORDER FORM

Viper offers door to door 5-7 day ground shipping from this show anywhere in the contiguous United States regardless of destination at a flat rate of \$2.75/lb. on shipments under 1,000 lbs. and \$2.25/lb. for shipments over 1,000 lbs. Dimensional weight may apply, and a \$545.00 minimum applies for each shipment (destination/or leg). Please call for pricing for Next Day, 2 Day or 3-4 Day Service. Canadian shipments are provided at a flat rate of \$3.75 for shipments 1,000 lbs. and \$3.25 for shipments over 1,000 lbs.; a \$650.00 minimum applies. Material Handling charges apply for all shipments.

Inbound shipping to (circle one):

Advance Warehouse

Show Site

Company Name: _____ Booth #: _____

Street Address: _____

City: _____ State: _____ Zip: _____

Contact: _____ Phone: _____

Fax #: _____ Email Address: _____

Requested Pickup Date & 4 Hour Pickup Window Time: _____

5-7 Ground Service? _____ (If other, please call & arrange, and a different rate will apply)

Is this a residence: YES NO Do you have a dock: YES NO

Is this a Round Trip shipment: YES NO (if address is different than above please add address below)

# of Pieces	Description of Package	Estimated Dims & Weight – INBOUND	Estimated Dims & Weight - OUTBOUND
	Crate (Wooden) Exhibit Material		
	Cardboard Carton		
	Fiber Case		
	Pallets		
	Carpets		
	Miscellaneous		

Outbound Shipping: _____ I only need outbound shipping (if this option is selected, please add your shipping address below)

Company Name: _____ Booth #: _____

Street Address: _____

City: _____ State: _____ Zip: _____

Contact: _____ Phone: _____

Fax #: _____ Email Address: _____

Acceptance & Payment

I understand that in the absence of added protection and accompanying itemized valuation, the maximum liability for loss or damage is limited to \$50.00 per shipment or \$0.50 per pound, whichever is greater. I accept responsibility for coverage for my products during shipping otherwise, and acknowledge I am purchasing only supplemental insurance protection (up to %5,000.00) at \$10.00 for every \$1,000.00 declared value by entering a declared value on this form.

Declared value \$ _____ *Please note that Viper Tradeshows in not liable for shipping A/V equipment*

All shipment orders MUST be accompanied by a completed exhibitor information/method of payment form and pickups will only be scheduled upon receipt of both forms. A confirmation email will be sent when your shipment is officially scheduled, including a tracking number for your reference.

Signature to officially place this order and acceptance of terms: _____

Name Printed: _____ Date: _____

ADVANCE WAREHOUSE SHIPPING LABELS

For your convenience labels are provided below for advance warehouse delivery. We encourage you to make copies and fill in your specific information and tape two labels on each piece of your freight.

SHIPPER INFORMATION	
FROM:	
DELIVERY INFORMATION *deliver by 9/4/18 to avoid late fees	
TO (Exhibiting Co. Name): _____ BOOTH #: _____	
AI Manufacturing 2018 c/o Viper Tradeshow Services 2575 Northwest Pkwy Elgin, IL 60124	
PIECE: _____ OF _____	

SHIPPER INFORMATION	
FROM:	
DELIVERY INFORMATION *deliver by 9/4/18 to avoid late fees	
TO (Exhibiting Co. Name): _____ BOOTH #: _____	
AI Manufacturing 2018 c/o Viper Tradeshow Services 2575 Northwest Pkwy Elgin, IL 60124	
PIECE: _____ OF _____	

SHOW SITE SHIPPING LABELS

For your convenience labels are provided below for show site delivery. We encourage you to make copies and fill in your specific information and tape one on each piece of your freight.

SHIPPER INFORMATION	
FROM:	
DELIVERY INFORMATION *deliver on 9/11/18 ONLY	
TO (Exhibiting Co. Name): _____	BOOTH #: _____
AI Manufacturing 2018 The Doubletree Hotel c/o Viper Tradeshow Services 1909 Spring Road Oakbrook, IL 60523	
PIECE: _____	OF _____

SHIPPER INFORMATION	
FROM:	
DELIVERY INFORMATION *deliver on 9/11/18 ONLY	
TO (Exhibiting Co. Name): _____	BOOTH #: _____
AI Manufacturing 2018 The Doubletree Hotel c/o Viper Tradeshow Services 1909 Spring Road Oakbrook, IL 60523	
PIECE: _____	OF _____

MATERIAL HANDLING

ADVANCE WAREHOUSE	SHOWSITE
AI Manufacturing 2018 c/o Viper Tradeshow Services 2575 Northwest Pkwy Elgin, IL 60124	AI Manufacturing 2018 The Doubletree Hotel c/o Viper Tradeshow Services 1909 Spring Road Oakbrook, IL 60523

Rates for this show are on actual or dimensional weight, whichever is greater, for every hundred pounds (cwt or hundred-weight) rounded up.

A 200 pound minimum applies to every shipment, whether received at the Advance Warehouse or Show Site.

Rates below include receipt of your freight, delivery to the booth, storage and return of empty crates, and reloading. Additional charges may apply if your shipment does not arrive/depart during the designated move-in/move-out times.

Calculate your CWT (hundred weight)

Estimated Weight of Shipment: _____ Pounds
 Pounds Divided by 100: _____ Your CWT (no less than 2)

Advance Warehouse Deliveries

	RATE PER CWT
Boxed, crated, or skidded shipment via common carrier.....	\$167.70
Boxed, crated, or skidded shipment via POV, or specialized carrier, FedEx, UPS, or USPS.....	\$206.40
Common carrier shipment received late, after 09/04/2018	\$206.40
POV, specialized carrier, FedEx, UPS or USPS shipment received late.....	\$245.10
Loose/uncrated or shipment requiring special and/or OT handling add 30% to published rate	
Estimated CWT _____ x _____ (Rate listed above) = _____	Estimated Total

Show Site Deliveries

	RATE PER CWT
Boxed, crated, or skidded shipment via common carrier.....	\$206.40
Boxed, crated, or skidded shipment via POV, or specialized carrier, FedEx, UPS, or USPS.....	\$245.10
Show Site shipments off-target (before or after) 09/11/2018 add 30% to the rate	
Loose/uncrated or shipment requiring special and/or OT handling add 30% to published rate	
Small Package shipments not exceeding 35lbs per shipment (not per box).....	\$60.00
Estimated CWT _____ x _____ (Rate listed above) = _____	Estimated Total

Exhibitor: _____ **Booth #:** _____

VTS MATERIAL HANDLING TERMS & CONDITIONS

Advance shipments will be accepted at the Viper Tradeshow Services warehouse and allowed up to 21 days free storage if delivered by the advance deadline receiving date listed below, and includes delivering freight direct to the exhibitor's booth storage of empties during the show, delivery of empties at the end of the show to an exhibitor's booth, and turning in Bill of Lading to the service desk and loading of materials onto outbound transportation carrier. Show Site shipments receive the same services except for warehouse storage.

Special Handling 30% Surcharge

Special Handling rates shall be applied to the total standard charges, but are not limited to the following types of shipments. Multiple scenarios may incur multiple special handling charges.

Moving Van Shipments	Shipments delivered by a moving van or shipments by any truck which, because of the height of the truck bed, cannot be unloaded at the docks.
Loose Freight	Shipments packed in such a manner as to require special handling (i.e. loose display parts, uncrated equipment, stacked freight, etc.) regardless of the kind of carrier or vehicle used, including small package shipments.
Undetermined Description	Description of the shipment is such that the type of materials or equipment cannot be determined (i.e. 1 lot 20 assorted pieces, etc.) Including any mixed lot/multiple shipments that are delivered together.
Must be Delivered by Hand	Materials must be moved "by hand" to the booth due to facility situations beyond Viper Tradeshow Services' control (i.e. elevators, rooms forklifts cannot be used, etc.)
Small Package Carriers (SPC)	The use of small package carriers such as FedEx, UPS, DHL, etc. do not provide BOL and deliver large quantities on the dock requiring additional time to sort and identify.

Overtime or Off Target 30% Surcharge

Shipments that qualify for overtime rates are any shipments unloaded or received at the warehouse/show site before 8 AM or after 4:30 PM on weekdays, anytime Saturday, Sunday or holidays or after ONE WEEK OUT. Additionally, when warehouse freight must be moved into the exhibit site on overtime, due to scheduling conflict beyond the control of Viper Tradeshow Services, or show move in or move out times are after 4:30 PM on weekdays, on Saturday, Sunday, or Holidays overtime charges will apply.

If a shipment delivers outside of the Exhibitor Move In/Show Site Delivery Hours, Off Target charges will apply.

Material Handling Terms

Material Handling: Movement of goods. This includes receipt of your freight, delivery to the booth, storage and return of empty crates/boxes, and reloading.

*(*Please note material handling and shipping are two separate services. See page X for shipping details).*

CWT: 'Hundred weight'- a unit of measurement for weight, equal to 100 pounds.

Storage Terms: Exhibitors may hand deliver their own materials to the exhibit facility through the front doors. The use or rental of dollies, flat trucks or other mechanical equipment is not permitted. Viper Tradeshow Services must control access to the loading docks in order to provide a safe and orderly move-in/out. Material handling fees must be paid in full for any materials that require empty storage.

Multiple Shipments: Any shipments received from multiple locations or received at different times/dates are considered separate and will be assessed multiple Material Handling minimums. No cumulative weights will be allowed on minimums or split shipments. No liability will be assumed for such shipments.

FLORAL/CLEANING

Floral

Fresh Floral Arrangements

Small Floral Arrangement: _____ \$99.00 Discount / \$132.66 Standard
 Medium Floral Arrangement: _____ \$138.60 Discount / \$172.26 Standard
 Large Floral Arrangement: _____ \$178.20 Discount / \$217.80 Standard

Artificial Plants

2 Foot Green Plant _____ \$60.72 Discount / \$76.56 Standard
 3 Foot Green Plant _____ \$76.56 Discount / \$91.08 Standard
 4 Foot Green Plant _____ \$91.08 Discount / \$108.24 Standard
 5 Foot Green Plant _____ \$108.24 Discount / \$124.80 Standard
 6 Foot Green Plant _____ \$124.80 Discount / \$139.92 Standard

TOTAL FOR ALL ITEMS ORDERED: \$ _____

Vacuuming

A Booth Unit = One (1) 10' x 10' / 8' x 10' Booth (Please circle booth size). 10' x 20' = 2 Units, 20' x 20' = 4 Units and so on. Please be sure to include ALL units.

Number of Booth Units: _____ x **\$77.00** Discount / **\$93.50** Standard
 Subtotal: \$ _____
 Subtotal x Number of Days: _____ **TOTAL:** \$ _____

Porter Service

Emptying refuse from containers as necessary throughout the show hours.

Monday – Friday: 8:00am – 4:30 pm \$63.36 per day
 Monday – Friday: After 4:30 pm \$76.56 per day
 Any time Saturday, Sunday & Holidays \$85.80 per day
 Number of Booth Units: _____ x use appropriate rates from above
 Subtotal: \$ _____
 Subtotal x Number of Days: _____ **TOTAL:** \$ _____

ESTIMATED TOTAL FOR ALL VACUUMING AND PORTER SERVICES: \$ _____

Exhibitor: _____ **Booth #:** _____

DISPLAY LABOR (I&D) INFO

Display Labor Hourly Rates

Monday – Friday: 8:00 am – 4:30 pm	\$75.00 per person, per hour
Monday – Friday before 8:00 am & after 4:30 pm	\$N/A per person, per hour
Any time Saturday, Sunday & Holidays	\$N/A per person, per hour

Add 50% to above rates for labor ordered at show site.

Labor Definitions

All labor is supervised by Viper Tradeshow Services and charged accordingly unless checked below.

Viper Tradeshow Services Supervised Labor: Exhibits are set up prior to exhibitor’s arrival under the direction of Viper Tradeshow Services I&D Supervisors. The charge for this service is an additional 35% of the total installation labor bill. Please provide complete booth plans, schematics, instructions and photos (if possible) for this service.

Exhibitor Supervised Labor: Supervisor must check in at the Viper Tradeshow Services Center to pick up labor. Upon completion of work, supervisor must return to Viper Tradeshow Service Center to release labor. Start time guaranteed only where labor is requested for the start of the working day (8:00 am) unless the official set time begins later in the day.

Please provide supervisors name and cell number: _____

Installation Calculation & Order

1. Day/Time of set up: _____ Hourly Rate as noted above
2. Number of Laborers: _____ x number of people
3. Number of Hours: _____ x number of hours
4. **TOTAL AMOUNT OF HOURS** _____ x _____ (RATE) \$ _____
5. Check here if Exhibitor supervised: MUST be marked or move to next step _____
6. Viper Tradeshow Services Supervised Surcharge: _____ 35% of subtotal above
7. **TOTAL INSTALLATION CHARGES** \$ _____ (Lines 4+6)

Dismantle Calculation & Order

1. Day/Time of set up: _____ Hourly Rate as noted above
2. Number of Laborers: _____ x number of people
3. Number of Hours: _____ x number of hours
4. **TOTAL AMOUNT OF HOURS** _____ x _____ (RATE) \$ _____
5. Check here if Exhibitor supervised: MUST be marked or move to next step _____
6. Viper Tradeshow Services Supervised Surcharge: _____ 35% of subtotal above
7. **TOTAL DISMANTLE CHARGES** \$ _____ (Lines 4+6)

50% surcharge is applicable on all show site orders. Services cancelled within 14 days of move-in are charged at full value. Please call 847.426.3100 for special requests or items you do not find on this form.

Exhibitor: _____ Booth #: _____

AI MANUFACTURING & SCADA 2018 | SEPTEMBER 12-13, 2018 | SHOW CODE: 1809010

EXHIBITOR APPOINTED CONTRACTORS (EAC) GUIDELINES

Please complete and return both EAC forms

Viper Tradeshow Services, acting on behalf of all exhibitors and in the best interest of the exposition, has appointed Official Service Contractors to perform and provide necessary services and equipment.

Official Service Contractors are appointed to: ensure the orderly and efficient installation and removal of the overall exposition, assure the distribution of labor to all exhibitors according to need, provide sufficient labor to satisfy the requirements of the exhibitors, and for the exposition itself, see that proper type and limits of insurance are in force, and avoid any conflict with local union and/or exhibit hall regulations and requirements.

The Official Service Contractors will provide all usual trade show services, including labor. Exceptions are: the exhibitor may provide supervision, exhibitor may appoint an exhibit installation contractor or display builder.

Exhibitors may employ the service of independent contractors to install and dismantle their display, providing the exhibitor and the installation and dismantling contractor comply with the following requirements:

1. Exhibitor must notify in writing to Viper Tradeshow Services the intention to utilize an independent contractor (EAC) no later than 14 days prior to the first move-in day, furnishing the name, address and telephone number of the firm.
2. Exhibitor shall provide evidence that the EAC has a proper certificate of insurance with a minimum of \$1,000,000 liability coverage, including property damage and Workers' Compensation naming Viper Tradeshow Services as additionally insured, to show managers and Viper Tradeshow Services at least 10 days before the show opening.
3. Exhibitor agrees that they are ultimately responsible for all services in connection with their exhibit, including freight, drayage, rentals and labor.
4. The EAC must have all business licenses, permits and Workers' Compensation insurance required by the state and city governments and the convention facility management prior to commencing work, and shall provide Show Management with evidence of compliance.
5. The EAC will provide Viper Tradeshow Services the number of on-site employees at the time of check-in and see that they have, and wear at all times necessary, identification badges as determined by Show Management.
6. The EAC shall be prepared to show evidence that it has valid authorization from the exhibitor for services. The EAC may not solicit business on the exhibit floor.
7. The EAC must confine its operations to the exhibit area of its clients. No service desk, storage areas or other work facilities will be located anywhere in the building. The show aisles and public spaces are not a part of the exhibitor's booth space.
8. The EAC shall provide, if requested, evidence to Viper Tradeshow Services that it possesses applicable and current labor contracts and must comply with all labor agreements and practices. The EAC must not commit or allow to be committed by persons in its employment any acts that could lead to work stoppages, strikes or labor problems.
9. The exposition floor, aisles, loading docks, service and storage areas will be under the control of the official service contractor, Viper Tradeshow Services. The exhibitor appointed contractor must coordinate all of its activities with Viper Tradeshow Services.
10. For services such as electrical, plumbing, telephone, cleaning and drayage, no contractor other than the official service contractor will be approved. This regulation is necessary because of licensing, insurance and work done on equipment and facilities owned by parties other than the exhibitor. Exhibitors shall provide only the material and equipment they own and is to be used in their exhibit space.

I have read the Exhibitor Appointed Contractors section of this manual and understand the terms and conditions. I understand that all the contractors listed above must be approved by Viper Tradeshow Services. I understand it is my responsibility to see that each representative from any EAC for my company abides by the rules and regulations of the event. I also understand that any EAC listed above that is not approved by Viper Tradeshow Services will not be permitted on the floor.

Name: _____

Company: _____ Date: _____

Signature: _____

USE OF AN EAC NOTIFICATION

Please complete and return both EAC forms

Please be sure to read the Official Services & Exhibitor Appointed Contractors (EAC) Guidelines. Exhibitors who plan to have an EAC unpack, install, assemble, dismantle and pack displays, equipment or materials must provide this form to Viper Tradeshow Services no later than 14 days before the start of the move-in and see that their EAC adheres to the guidelines outlined on the previous page.

Notification of EAC: To be received no later than 14 days in advance

For Exhibitor (Company Name):

Show Name:

AI Manufacturing 2018

Booth #: _____

Name of Service Firm (EAC): _____

Address: _____

Telephone: _____

Fax: _____

Contact: _____

Email: _____

Show Site Contact (if different from above) _____

Cell Phone #: _____

EAC Instructions

1. Refer to the Official Service & Exhibitor Appointed Contractors Guidelines form in this kit for additional requirements.
*Before submitting service order forms (including this one). Preferably before the early registration deadline.
2. Provide Viper Tradeshow Services the names of all exhibiting companies for whom they have orders on
*To be received no later than 10 days before move-in.
3. Check in at the Viper Tradeshow Services Service Desk to proceed with work on the floor
*Upon arrival at show site.

Viper Tradeshow Services reserves the right to refuse any Non-Official Service Contractor (EAC) access to the show floor if any of the above conditions are not met. If there is a problem providing the necessary information within the deadlines, Viper Tradeshow Services must be contacted in advance of the deadline.

AI MANUFACTURING & SCADA 2018 | SEPTEMBER 12-13, 2018 | SHOW CODE: 1809010

MOVE OUT INFORMATION

This information will also be distributed before the start of the last day of show hours, however, we highly recommend reading these instructions carefully in order to know what to expect and plan in advance. Please share this information with your show site staff in advance of the show, along with any arrangements for shipping you may make.

Exhibit Hall Officially Closes:	4:00pm on Thursday, September 13
Stored empty crates and containers returned:	4:30pm on Thursday, September 13
Labor Force: all exhibitors should have started dismantle by now: Exhibitors may not check in at the Viper Service Desk to sign out dismantle labor hired.	6:00pm On Thursday, September 13
Freight Force: deadline for carriers to check in:	6:30pm on Thursday, September 13

All outbound shipments loading onto a contracted carrier or personally owned vehicle require a Viper Tradeshow Services Bill of Lading (BOL). Please follow these instructions.

1. Pick up a Bill of Lading at the Viper Service Desk and completely fill out the gray shaded areas, making sure to write in your carrier name.
2. Call your common carrier or freight forwarder to make sure they are scheduled to arrive by **6:30pm**. We suggest telling them **6:00pm**, giving them room to fail without failing you! Here's the address for your convenience: **The Doubletree Hotel | 1909 Spring Rd. | Oakbrook, IL 60523**.
3. For liability reasons, and ensuring exhibitor's freight is loaded properly, all carriers **MUST** check in at the Viper Service Desk and be able to request your shipment by booth and company name. Please be sure to instruct your carrier to do so.
4. UPS and FedEx are not the most reliable carriers for our industry, so we highly suggest exhibitors using FedEx or UPS remain in the hall until their shipments are picked up. Do not leave these shipments in the hall with only shipping labels. If you have any questions please ask your Viper Service Desk representative.
5. Once you have packed up all of your materials, please hand in your BOL to the Viper Service Desk. Do not leave it in your booth! We will sign it and give you a copy, keep a copy and give the driver a copy. Please note, material handling must be paid in full.

***In the event you fail to turn in your BOL or your carrier does not check in by the **8:00pm** deadline, your freight will be re-consigned to the house carrier, Viper Tradeshow Transportation. No liability will be assumed by Viper as a result of such rerouting or handling and exhibitor will be charged standard shipping rates of \$2.25/pound for shipments 1000 lbs. or more, \$2.75/pound for shipments 999 lbs. or less; with a \$545.00 minimum. Charges will be applied to the credit card on file, or sent Cash on Delivery (COD). Any freight left on the floor without proper paperwork or return labels will be deemed as trash and will be discarded.**

Viper is the Official Carrier for this show. If you would like Viper to be your carrier, simply complete and fax the attached form to the office. Your BOL and labels will be delivered to your booth before the last days' exhibit hours.

If you decide to choose Viper as your carrier at show site, turn in the Viper Shipping Order Form provided to the Viper Service Desk by **3:00pm** (1 hour before closing) and we will write up your Bill of Lading and labels and deliver them to your booth. Once you are packed, sign the BOL and turn it in to the Service Desk, you will get a copy, we will keep a copy, and the driver will receive a copy. No worries about late carriers and writing numerous labels. Pack, turn in your BOL, and go!

PLEASE CONTACT YOUR SHOW COORDINATOR WITH ANY QUESTIONS OR COME TO THE VIPER SERVICE DESK ON SITE.

Elena Nulle | enulle@vipertradeshow.com

STANDARD FURNITURE & ACCESSORIES

No credit will be given after close of event on items ordered but not received. Cancellation Policy: No refunds on orders cancelled after discount deadline.

30" Tables

CIRCLE COLOR SELECTION BELOW



BLUE



RED



WHITE



GREEN



BLACK



UNSKIRTED

ITEM:

Qty: _____ 4' Table
 Qty: _____ 6' Table
 Qty: _____ 8' Table
 Qty: _____ 4th Side Drape
 Qty: _____ Undraped Table

DISCOUNT:

\$144.83
 \$182.95
 \$205.82
 \$36.30
 \$36.30 Less than list price above

STANDARD:

\$182.95
 \$205.82
 \$221.06
 \$50.82

42" Counters

CIRCLE COLOR SELECTION BELOW



BLUE



RED



WHITE



GREEN



BLACK



UNSKIRTED

ITEM:

Qty: _____ 4' Counter
 Qty: _____ 6' Counter
 Qty: _____ 8' Counter
 Qty: _____ 4th Side Drape
 Qty: _____ Undraped Counter

DISCOUNT:

\$175.32
 \$213.44
 \$251.55
 \$43.56
 \$36.30 Less than price list above

STANDARD:

\$213.44
 \$251.55
 \$282.05
 \$58.08

Accessories

ITEM:

Qty: _____ 4' Single Tier Table Riser
 Qty: _____ Wastebasket
 Qty: _____ 6' Single Tier Table Riser
 Qty: _____ Tripod Easel
 Qty: _____ 8' Single Tier Table Riser
 Qty: _____ Folding Chair
 Qty: _____ Bag Rack
 Qty: _____ L1 Black Sherpa Side Chair
 Qty: _____ L2 30" Table
 Qty: _____ Rope & Stanchions Set
 Qty: _____ M1 Black Euro Barstool
 Qty: _____ M2 Black 30" x 42" Bar Table

DISCOUNT:

\$96.96
 \$32.01
 \$122.57
 \$58.54
 \$146.35
 \$58.08
 \$99.09
 \$83.19
 \$221.06
 \$137.21
 \$205.82
 \$236.31

STANDARD:

\$128.06
 \$44.20
 \$160.08
 \$74.99
 \$181.12
 \$71.39
 \$137.21
 \$105.15
 \$287.38
 \$179.36
 \$267.56
 \$307.20

Exhibitor: _____ Booth #: _____

CUSTOM FURNISHINGS

Lounge Series A – Durapella Sage



A1: Sofa

Qty: ____

\$663.20 Discount

\$862.15 Standard



A2: Loveseat

Qty: ____

\$586.97 Discount

\$763.05 Standard



A3: Chair

Qty: ____

\$434.51 Discount

\$564.61 Standard



A4: Cocktail Table

Qty: ____

\$282.05 Discount

\$366.66 Standard

Lounge Series B – Black Leather



B1: Sofa

Qty: ____

\$632.70 Discount

\$822.52 Standard



B2: Loveseat

Qty: ____

\$586.97 Discount

\$763.05 Standard



B3: Chair

Qty: ____

\$495.49 Discount

\$644.14 Standard



B5: End Table

Qty: ____

\$209.40 Discount

\$277.47 Standard

Lounge Series C – Grey Microfiber



C1: Sofa

Qty: ____

\$510.74 Discount

\$663.96 Standard



C2: Loveseat

Qty: ____

\$465.00 Discount

\$604.50 Standard



C3: Chair

Qty: ____

\$419.26 Discount

\$545.05 Standard



C4: Cocktail Table

Qty: ____

\$282.05 Discount

\$366.66 Standard



C5: End Table

Qty: ____

\$251.55 Discount

\$327.03 Standard

Specialty Tables | Chairs Series D



D1: 42" Black

Qty: ____

\$343.03 Discount

\$445.95 Standard



D2: Side Chair

Qty: ____

\$190.57 Discount

\$247.75 Standard



E1: 42: Chrome

Qty: ____

\$297.29 Discount

\$386.48 Standard



E2: Silver Chair

Qty: ____

\$160.08 Discount

\$208.10 Standard

Specialty Tables | Chairs Series E

Specialty Tables | Chairs Series F



F1: 60" Oval Table

Qty: ____

\$388.77 Discount

\$505.40 Standard



F2: Blue Chair

Qty: ____

\$221.06 Discount

\$287.32 Standard



F3: Yellow Chair

Qty: ____

\$221.06 Discount

\$287.32 Standard



F4: Red Chair

Qty: ____

\$221.06 Discount

\$287.32 Standard



F5: Black Chair

Qty: ____

\$221.06 Discount

\$287.32 Standard

Exhibitor: _____ Booth #: _____

CUSTOM FURNISHINGS

Specialty Tables | Chairs Series G



G1: 54" Table
Qty: ____
\$343.03 Discount
\$445.95 Standard



G2: Birch Side Chair
Qty: ____
\$236.31 Discount
\$307.20 Standard



H1: 42" Round Table
Qty: ____
\$350.35 Discount
\$221.06 Standard



H2: Steel Chair
Qty: ____
\$445.95 Discount
\$287.32 Standard

Office Series I



I1: Oak Desk
Qty: ____
\$510.74 Discount
\$663.96 Standard



I2: Black/Chrome Chair
Qty: ____
\$327.78 Discount
\$426.12 Standard



I3: Black/Black Chair
Qty: ____
\$327.78 Discount
\$426.12 Standard

Office Series J



J1: 6' Conference Table
Qty: ____
\$434.51 Discount
\$564.86 Standard



J2: Steno Chair
Qty: ____
\$190.57 Discount
\$247.75 Standard



J3: Drafting Stool
Qty: ____
\$266.86 Discount
\$346.92 Standard

Accessories Series K



K1: Accordion Lit Stand
Qty: ____
\$190.57 Discount
\$247.75 Standard



K2: Lit Stand
Qty: ____
\$190.57 Discount
\$247.75 Standard



K4: Coat Rack
Qty: ____
\$68.60 Discount
\$89.18 Standard



K5: 42" Pedestal
Qty: ____
\$266.44 Discount
\$346.85 Standard



K6: 32" Pedestal
Qty: ____
\$266.44 Discount
\$346.85 Standard



K7: 24" x 42" Pedestal
Qty: ____
\$419.26 Discount
\$545.05 Standard



K8: Refrigerator
Qty: ____
\$317.02 Discount
\$412.12 Standard

Exhibitor: _____ Booth #: _____

CUSTOM FURNISHINGS

Tables | Chairs Series L



L1: Side Chair

Qty: ____

\$83.19 Discount

\$108.15 Standard



L2: 30" Table

Qty: ____

\$221.06 Discount

\$287.38 Standard



L3: Arm Chair

Qty: ____

\$99.09 Discount

\$128.87 Standard



L5: Side Chair

Qty: ____

\$190.57 Discount

\$247.75 Standard



L6: Euro Chair

Qty: ____

\$190.57 Discount

\$247.75 Standard

Cocktail Tables | Stools Series M



M1: Barstool

Qty: ____

\$205.82 Discount

\$267.56 Standard



M2: 42" Bar Table

Qty: ____

\$236.61 Discount

\$307.20 Standard



M3: Euro Stool

Qty: ____

\$236.31 Discount

\$307.20 Standard



M4: Chrome Stool

Qty: ____

\$221.06 Discount

\$287.38 Standard



M5: Bar Stool

Qty: ____

\$144.83 Discount

\$188.28 Standard



M6: Steel/Black Stool

Qty: ____

\$251.55 Discount

\$327.03 Standard



M7: Steel Stool

Qty: ____

\$251.55 Discount

\$327.03 Standard

Exhibitor: _____ Booth #: _____

CARPET SELECTIONS

Standard

CIRCLE COLOR SELECTION BELOW



Red



Royal Blue



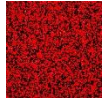
Green



Grey



Navy Blue



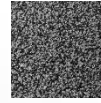
Speckled Red



Speckled Blue



Speckled Green



Speckled Grey



Black

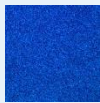
SIZE	QTY	DISCOUNT PRICE	STANDARD PRICE	SUB-TOTAL
10' x 10' Carpet		\$220.70	\$283.14	
10' x 20' Carpet		\$441.40	\$566.28	
10' x 30' Carpet		\$681.12	\$849.42	
10' x 40' Carpet		\$908.16	\$1,132.56	
10' x 20' Carpet		\$908.16	\$1,132.56	
Custom Per Sq. Ft.		\$2.21	\$2.84	

Prestige

CIRCLE COLOR SELECTION BELOW



Red



Royal Blue



Green



Grey



Navy Blue



Speckled Red



Speckled Blue



Speckled Green



Speckled Grey



Black

SIZE	QTY	DISCOUNT PRICE	STANDARD PRICE	SUB-TOTAL
Plush Per Sq. Ft		\$6.40	\$8.15	

Padding | Visqueen

SIZE	QTY	DISCOUNT PRICE	STANDARD PRICE	SUB-TOTAL
½" Padding Per Sq. Ft.		\$2.67	\$3.19	
Double Padding Per Sq. Ft		\$4.40	\$5.65	
Visqueen Per Sq. Ft.		\$0.19	\$0.74	

Standard Carpet per sq. ft.: \$ _____
 Plush Carpet per sq. ft.: \$ _____
 Padding/Visqueen per sq. ft.: \$ _____

ESTIMATED TOTAL \$ _____

Exhibitor: _____ Booth #: _____

MODULAR DISPLAY SELECTIONS

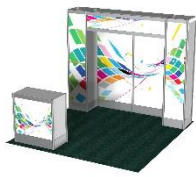
10' x 10' Displays

10' x 20' Displays

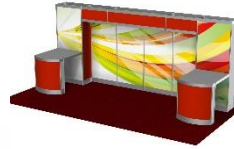
*All prices include carpet | Please contact your Viper Representative for Artwork Guidelines.



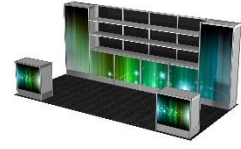
10' INLINE BOOTH _____
 Discount: **\$2,942.00**
 Standard: **\$4,125.00**



10' SHELF BOOTH _____
 Discount: **\$3,135.00**
 Standard: **\$4,262.00**



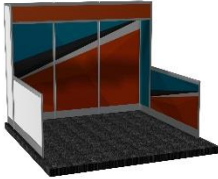
20' INLINE BOOTH _____
 Discount: **\$6,963.00**
 Standard: **\$9,405.00**



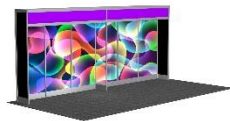
20' SHELF BOOTH _____
 Discount: **\$7,067.50**
 Standard: **\$9,625.00**

Basic Displays

*All prices include carpet | Please contact your Viper Representative for Artwork Guidelines.



10' BASIC BOOTH _____
 Discount: **\$3,272.50**
 Standard: **\$4,235.00**



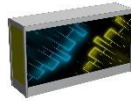
20' BASIC BOOTH _____
 Discount: **\$6,490.00**
 Standard: **\$8,415.00**

A La Carte

*All prices include graphic panels | White or black panels available on request



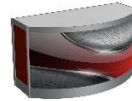
1M COUNTER _____
 Discount: **\$327.80**
 Standard: **\$423.50**



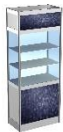
2M COUNTER _____
 Discount: **\$595.10**
 Standard: **\$773.30**



1M CURVED COUNTER _____
 Discount: **\$364.10**
 Standard: **\$473.00**



2M CURVED COUNTER _____
 Discount: **\$647.90**
 Standard: **\$841.50**



DISPLAY CASE _____
 Discount: **\$767.80**
 Standard: **\$995.50**



LITERATURE BIN _____
 Discount: **\$393.60**
 Standard: **\$511.50**

Booth Signage

METER BOARD _____
 Single Sided: \$556.00
 Double Sided: \$880.00

22" x 28" signage _____
 \$110.00

8'x10' BACKWALL BANNER _____
 \$1,210.00

*Banner is yours to keep. Includes install/dismantle

Exhibitor: _____ Booth #: _____